

14-16

March 2018



BE CONNECTED with the shipbuilding and marine, workboat and offshore community in Asia.

Join the Norwegian Pavilion at Asia Pacific Maritime 2018 to build connections with professionals in the Marine, Offshore, Oil and Natural Gas industry in Asia.

Time: 14 - 16 March 2018

Place: Marina Bay Sands, Singapore

[Register here](#)

Asia Pacific Maritime (APM), the premier event in Asia takes place every even year. 15,000 owners, builders, technical procurers and end-users from Asia and 1,500+ international suppliers in the shipbuilding and marine, workboat and offshore industry come together across three days to buy, sell and network.

Unrivalled opportunities for your business

As a B2B event, APM's aim is to help improve client's experience at event by helping them to find the right people that lead to potential partnership and deals. APM introduces a **3-day of matchmaking events** designed to help our clients cement new partnership among owners, buyers and end-users. These high values, high energy events offer unique chance to **make new connections and find potential partners.**

High level conference

Gain knowledge in a variety of fields at the APM conference as we gather top industry experts to address the new frontiers of what's shaping the shipbuilding & marine, workboat, offshore and oil & gas transportation and storage industry.

Leading traders

The growth for the global shipbuilding sector is forecast to reach about 3-5% annually, before picking up substantially after 2017. Growth will be driven largely by the Asia-Pacific region, which has four of the top five leading traders in ship parts.

Singapore sits at the crossroads of Asia Pacific despite; she dominates within the region when it comes to the construction of customised and specialised vessels, such as offshore support vessels, dredgers, research vessels. Advanced technology and innovation are being promoted as the critical survival tools, which are allowing these companies to compete more on advanced engineering capabilities rather than on deeply discounts.

Participate under the Norwegian Pavilion at APM 2018

Here you can showcase your products and services to industry professionals including owners, yards, procurers and end-users in Asia. You can strengthen your company presence and visibility in the industry with Norway's reputation in maritime technology. Enhanced pavilion design stand and benefits of the Norway Lounge with provision of Wi Fi access, refreshment, light luncheon and beverages.

Participate at the networking reception organized by Innovation Norway and the Norwegian Embassy.

Other information

- Early Bird rate – SGD750 per sqm – book by 31 August 2017
- Normal rate – SGD800 per sqm – book from 1 September 2017
- In co-operation with NME (Norwegian Maritime Exporters)
- Stand space sold in multiples of 12 sqm

Space allocation within the Norwegian Pavilion is subject to confirmation and availability and will be assigned by Innovation Norway.

For further details,

please contact Ms Susanna Quek

T: (+65) 9675 6627,

susanna.quek@innovationnorway.no,

www.innovationnorway.no/singapore

Visit www.apmaritime.com for more information.

APM

the 15th edition of
ASIA PACIFIC MARITIME



Shipbuilding & Marine • Workboat • Offshore



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CONFIRMATION OF PARTICIPATION

| | |
|-----------------------------------|---|
| To: Innovation Norway (Singapore) | Email: susanna.quek@innovationnorway.no |
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| Norwegian Pavilion at Asia Pacific Maritime Exhibition 14 – 16 March 2018, Marina Bay Sands Singapore |
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| We hereby confirm our participation at the above exhibition under the Norwegian Pavilion | |
| Our required space is | Square Metres (in multiples of 12m ²) |
| We accept the following participation fee under the Norwegian Pavilion : <ul style="list-style-type: none"> • Early Bird Rate: SGD 750 per sqm – book by 31 August 2017 • Normal Rate: SGD 800 per sqm – book from 01 September 2017 • <u>12sqm corner stand subject to 10% surcharge</u> on prevailing rate and availability | |

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|------------------|--|-------------------|--|
| Company Name: | | Contact Person 1: | |
| | | Contact Person 2: | |
| Billing Address: | | Company Stamp: | |
| Mobile No. 1: | | Email 1: | |
| Mobile No. 2: | | Email 2: | |
| Date: | | Signature: | |

CANCELLATION FEE

Following cancellation fee will apply upon submission of Participation Form:

- 40% upon booking
- 100% 6 months from exhibition date

#Note:

The price of your participation fee is inclusive of the following:

1. Basic Shell scheme booth with – carpet, lighting, power socket, meeting table and chairs, lockable cabinet, trash basket, brochure rack, 1 company logo and Fascia name. *(number entitled will depend on the size of your booth)*
2. Access to the Norway Lounge (located within the Norwegian Pavilion) for exhibitors and their guests. The Norway Lounge will serve hot and cold beverages and **light lunch (for exhibitors only)**.
3. Free Wireless Internet Access *(for emails and browsing only)*
4. Networking Reception organized by Innovation Norway and the Royal Norwegian Embassy *(date, venue and time to be advised and confirmed)*

